



REAL IMPACT: TRUST YOUR SUPPLIER IN ACTION

CASE STUDY:

UNCOVERING HIDDEN RISKS IN SUPPLIER RELATIONSHIPS

A global utilities company faced a critical challenge with their tree-cutting service provider responsible for clearing powerlines. Through TYS, they uncovered serious risks linked to the provider's parent company, including involvement in human trafficking and employing unauthorized workers in the USA.

TYS's advanced risk detection capabilities identified these issues through connections to the parent company, which had otherwise gone unnoticed. As a result, the company's spokesperson noted, ***"Without TYS, we would never have found this. We shouldn't be involved with this company and will be looking at changing our supplier."***

The platform's automated system promptly triggered an approval request to the Procurement Excellence role, highlighting previously unknown sanctions and ensuring immediate review and action.

CASE STUDY:

LEVERAGING CLEAN DATA FOR SWIFT ACTION

A leading telecom company faced a critical situation due to a sudden shortage of CrowdStrike cybersecurity services. Thanks to TYS tools, they were able to maintain clean and accurate supplier data, allowing them to respond swiftly and confidently.

With TYS's support in managing their data, the company efficiently reached out to their suppliers, avoiding the pitfalls of outdated or incorrect contact information. ***"The benefits for our procurement teams and suppliers are massive."***

CASE STUDY:

MITIGATING RISK IN THE RFP PROCESS

A major insurance enterprise utilized TYS pre-analysis tools to streamline their RFP process. **Leveraging TYS's integrated data and analysis capabilities, the company uncovered that their top choice had existing sanctions against them.**

This crucial discovery allowed the enterprise to avoid potential risks associated with this supplier and promptly select an alternative, more secure option. By integrating TYS's tools into their supplier evaluation process, they ensured a more informed, risk-averse decision-making approach.

WEBINAR SERIES:

UNLOCK THE POWER OF SMARTER SUPPLIER MANAGEMENT

TrustYourSupplier.com

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